

July 27, 2022

File: 2022-HR-01

Dear ALL PROPONENTS:

**RE: RFP NO. 2022-HR-01 SUCCESSFACTORS IMPLEMENTATION
ADDENDUM NO.2**

In accordance with the provision contained in the "Instructions to Proponents" for RFP No. 2022-HR-01, Addendum No. 2 is hereby issued as a result of a "Request for Information" and a copy attached.

Yours truly,
Lorna Trent
IT Project Manager

Attachment(s): 1

ADDENDUM 2
RFP NO. 2022-HR-01
July 27, 2022

1.	2. Question	3. Response
1.	<p>Weighting between technical vs pricing score</p> <p>We kindly ask that CRD modify the planned scoring weighting allocated between technical criteria and financial submission. In our opinion, given the CRD's guiding principle of delivery risk and scope management, combined with our recommended reallocation of technical point weightings towards the higher risk factor areas of the solution, we therefore recommend that the technical evaluation be given a higher relative weighting in the overall evaluation, for example 80% technical evaluation (800 pts) vs 20% pricing evaluation (200 pts).</p> <p>The CRD's default evaluation weighting of 500 technical pts vs 500 pricing pts disproportionately favours small, low-cost or offshore services providers where the expertise in public sector environments, risk mitigations, and specialized onsite skills surrounding complex Core Hybrid deployments may not exist at a depth and scale sufficient to address CRD's solution needs and risk profile.</p>	<p>There will be no changes to the scoring of the RFP now that it has been published.</p>
2.	<p>Timeline Extension</p> <p>In the event that CRD is open to some of the recommended changes, we would kindly also suggest a moderate time extension for us to reconsider internally and ensure we have the right team available to support and respond to your specific requests in the proposal.</p>	<p>There will be no extension to the submission deadline granted as this time.</p>